



Atlantic Technology Group

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ATG's Enhanced "Buyback" & Security Solution

Atlantic Technology Group (ATG) has developed a customized program to assist our clients in accomplishing three key objectives. (9.99 v addalines do not qualify)

- ◇ Recover the remaining value on their legacy wireless & mobile devices.
- ◇ Provide a robust security solution for their new device
- ◇ Facilitate the transition to newer, more reliable equipment.



The ATG enhanced buyback program will provide our clients with the following benefits;

- Recover remaining economic value on legacy devices.
- Peace of mind that your devices have been recycled in a responsible fashion.
- **Security Solution** - Access to a leading security solution for your new PDA to protect against malware and viruses
- Improve Serviceability of Devices. Newer devices, under warranty, will improve device uptime and lower repair cost..
- Atlantic Technology Group is a company with proven expertise in wireless & mobile technology. One of our unique capabilities is to **"Enable" the refresh of old technology. We have established IT retirement processes that support and enable the refresh wireless technology .**

What you need to participate

In order to participate in this program you need to follow the steps below .

- **Order a new AT&T data device with a voice or data plan of \$39.99 or higher (9.99 v add-a-lines do not qualify). This order needs to be considered a new activation and Atlantic Technology Group must function as the Co-Sell partner to be eligible for this promotion**
- AT&T will ship new equipment. Upon receipt of your new equipment , de-install your old Equipment
- Follow the return instructions in order to send the old devices back to ATG.

What we do

As part of this program ATG will provide the following services.

1. Work with the AT&T clients and AT&T sales Representatives in the selection and ordering of new equipment
2. Provide the security solution for your new PDA
3. Receive back legacy equipment.
4. Inventory, test and audit of equipment received. Provide discrepancy report back to client if applicable.
5. Payment to client within 4 to 6 weeks of receipt and acceptance of old devices.

Frequently Asked Questions

- **Question: What if my device types are not listed ?**
 - **Answer :** We can establish a Buyback Program for almost any type of equipment. Please contact us (301-330-6260 x (510) for a custom quote
- **Questions: What is the difference between our program and RIM's tradeup program ? ?**
 - **Answer:** RIM's program only provides a trade- in for users going from one model of the blackberry to another model. Our program provides buybacks for a large variety of devices, including various different manufacturers and operating systems. In addition, our solution includes a security solution that will protect your new device from malware and viruses.
- **Question: I have accounting issues that prevent us from taking "buyback" checks. Are there any alternatives ?**
 - **Answer:** Yes. We can make the check out to their carrier and reference your account number , this payment will then appear as a credit on your account. A second option is we can issue a store credit from our accessory webstore - www.ATGSTORE.COM
- **Question: When will I receive my buyback payment ?**
 - **Answer:** ATG will issue a check within 4–6 weeks after receipt of the old devices.
- **Question: Can you describe the security software that will be included with every new device ?**
 - **Answer: ATG will be providing security software from SMobile Systems.** SMobile Systems is the leading provider of security solutions for mobile PDA's and offers provides its VirusGuard application for both Blackberry and Windows Mobile devices..
- **Question: I am very busy and do not have time to inventory the equipment . Can you inventory the equipment and tell me what we have ?**
 - **Answer: Yes,** we can inventory the equipment for you and provide you with a listing of what was submitted to ATG. There is no additional charge for this service.
- **Question: How do I handle personal information on my devices ?**
 - **Answer—**you have a several different options. The first option is that you can take ownership for removing any confidential information from your devices. Obviously the cost for this option is simply your organizations time and energy. A second option is to utilize ATG's data cleansing service to engage them to wipe all information from your devices. The cost for ATG's data cleansing service is \$5.00 per device.
- **Question: If I elect to have ATG cleanse the data from my devices what can I expect ?**
 - **Answer -**ATG's device cleansing process will provide complete data cleansing for both the memory in the device and any SD memory cards that are installed. ATG will provide your organization a listing of all of the devices ton which this service was performed and provide a certificate of cleansing for your records.



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Current Buyback Grid—March 1 through April 30th 2009

Device Type	Buyback Amount	Device Type	Buyback Amount
BlackBerry 71xx	\$55	Palm Treo 6XX	\$60
BlackBerry 7130	\$55	Palm Treo 7XX	\$75
BlackBerry 72XX	\$55	Palm Treo 8XX	\$90
BlackBerry 81XX	\$75	Palm Centro	\$70
BlackBerry Pearl Flip	\$80	Verizon Wireless Windows Mobile PDA	\$75
BlackBerry 87XX	\$60	Samsung SCH 1760	\$80
BlackBerry 83XX	\$100	HTC Touch Pro	\$85
BlackBerry 88XX	\$100	HTC XV6900	\$80
		HP Ipaq	\$60
Dell Axim	\$60	Sprint Aircard	\$55
OTHER DEVICES – NOT LISTED	Call	Verizon Wireless Aircard	\$55

- Returned units are to be in good working order and need to be complete. Any incomplete configurations will be prorated.
- Normal wear accepted – Note: screen issues will make the unit ineligible for payment.
- Payout on the devices will be reflective of the price grid that is in effect when ATG receives the equipment.