



Atlantic Technology Group Solutions Series

“Staff Augmentation”

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“In an economic environment where businesses are extremely challenged, ATG’s mobility Staffing solutions can show your customers the light at the end of the tunnel. Let me help you and your customers learn how ATG can deliver effective wireless staffing resources with the cost efficiency necessary to address these current economic times..”



ATG can help clients achieve a number of business goals including faster speed-to-market, with industry and technical experience that accelerates the quality and speed of deployment, avoiding the cost and time required for internal training and skill development.

ATG’s Staff Augmentation services provide skilled personnel with wireless expertise to work under your direction, at our location or yours, to help you deploy and support your wireless initiatives.

Starting with assessing the client needs and identifying the skill set requirements, ATG helps clients realize the right resource at the right time. We pre-screen candidates so your clients interviewing time is not wasted. Once onboard, ATG’s wireless expertise becomes a valuable backdrop / knowledge base asset assisting the resource and client in realizing their wireless goals.

It’s worth mentioning that ATG is a DSP that works exclusively with ATT—This means that your interest are intertwined with ours—it’s a Win for your customer, for YOU and for ATG..

Call to find out how ATG can lower the cost of hard-to-find wireless IT skills accessing resource skills when and where needed on a changing and flexible basis?



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“Staffing Success Story”

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Our Client

Our client is a multinational chemical specialty company with headquarters outside of Baltimore, MD. With annual sales of more than \$3.3 billion, our client has about 6,300 employees and operations in over 40 countries.

Although financially sound, they chose to enter in to chapter 11 court-supervised reorganization believing that a federal courts offered the best forum available for achieving a fair resolution of its pending litigations.

The Challenge

Given the circumstance of their reorganization along with the current economic climate, how can they effectively rollout state of the art wireless PDAs to approx 600 executives, while efficiently managing all the associated cost that come with such an initiative.

The Solution

ATG was able to help in three areas.

First in a consultative role we help validate that their device choices would work within their exchange environment and with their desired application suite by working with the ISVs and MFGs providing loaners and evaluation devices.

Second, ATG was able to recover the economic value left in their exiting eclectic range of wireless handhelds by buying them from them.

Third, and most critical to the success of the project, we placed an ATG resource onsite to manage the orderly rollout of the new devices. From ordering through Premier to staging, testing and deploying along with leading the domestic and international field support effort our resource became a key resource in the success of the initiative.

Our client benefited by having an initially temporary contractor with the solid backing of ATG that they could release once the project was finalized—they did not have to hire a permanent headcount with all the associated requirements.

An interesting side note— Our resource was eventually hired by the client—they were able to justify his value and bring him on permanently— The account is now a total ATT wireless account..

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